

Q1 JANUARY
FEBRUARY
MARCH

2022



MONDAY, JANUARY 3

WEDNESDAY, JANUARY 5

FRIDAY, JANUARY 7

MONDAY, JANUARY 10

WEDNESDAY, JANUARY 12

FRIDAY, JANUARY 14

MONDAY, JANUARY 24

WEDNESDAY, JANUARY 26

FRIDAY, JANUARY 28

MONDAY, JANUARY 31

Become a Certified Renovation Real Estate Professional: Part 1

Become a Certified Renovation Real Estate Professional: Part 2

Six Figure Secrets: An Introduction to Shark Feeding

Shark Feeding Rapid Fire: Part 1

Shark Feeding Rapid Fire: Part 2

Shark Feeding Rapid Fire: Part 3

How to Turn a \$10 Facebook Ad into \$10,000

Become a Listing Magnet

The Fitzpatrick Formula: Week 1

Earn Your Pet Friendly Real Estate Agent Designation

WEDNESDAY, FEBRUARY 2

FRIDAY, FEBRUARY 4

MONDAY, FEBRUARY 7

WEDNESDAY, FEBRUARY 9

FRIDAY, FEBRUARY 11

MONDAY, FEBRUARY 14

WEDNESDAY, FEBRUARY 16

FRIDAY, FEBRUARY 18

MONDAY, FEBRUARY 28

Book Club: Think & Grow Rich

The Fitzpatrick Formula: Week 2

Every By Owner Lists

EBOL Implementation

The Fitzpatrick Formula: Week 3

An Organized Presentation of Compelling Arguments to List Homes

The Complete Listing Kit

The Fitzpatrick Formula: Week 4

312% Triple your income with a personal assistant!

WEDNESDAY, MARCH 2

FRIDAY, MARCH 4

MONDAY, MARCH 7

WEDNESDAY, MARCH 9

FRIDAY, MARCH 11

MONDAY, MARCH 21

WEDNESDAY, MARCH 23

FRIDAY, MARCH 25

MONDAY, MARCH 28

WEDNESDAY, MARCH 30

How to effectively manage your Personal Assistant toward Production and Revenue

The Fitzpatrick Formula: Week 5

The Language of Lead Conversion: What do the best RE agents say when they get a buyer on the phone

Don't Waste your time, Gain buyers Loyalty

The Fitzpatrick Formula: Week 6

Earn your Real Estate Staging Designation: Part 1

Earn your Real Estate Staging Designation: Part 2

Earn your Real Estate Staging Designation: Part 3

Technology Driven Listing Presentation

Absentee Owner Systems